Sultrade - Operations Dept

From: Operations Spring Marine Management SA <operations@springmarine.com>
Sent: segunda-feira, 6 de julho de 2026 07:07
To: Sultrade - Operations Dept
Cc: gcl@gcl.gr; operations@sultradeagency.com
Subject: RE: MT VIALLI TBR CHA CHA CHA // AGENTS - DELIVERY

Message Number: 1302679

From: operations@springmarine.com
To: henry.desa@sultradeagency.com
Cc: gcl@gcl.gr, operations@sultradeagency.com
Sent: Monday, Jul 6, 2026 13:06 (UTC +03:00)
Subject: RE: MT VIALLI TBR CHA CHA CHA // AGENTS - DELIVERY

Dear Sirs,

Good day

We confirm the below quotation, please revert with your full stryle address and contact details.

Kindly note that vessel's current name is MT VIALLI and she will be re-named MT CHA CHA CHA.

Thank you
Best regards,

Stathis Anastasopoulos
Assistant Operator

Spring Marine Management S.A.
(as managers only)
6, Agias Kiriakis Street Paleo Faliro , 17564 Greece
M +30 6946240005
T +30 210 411 7476 **ext: 177** F +30 210 412 8791
E operations@springmarine.com | W www.springmarine.com
Emergency Number +30 214 4000 159

IMPORTANT: The contents of this email and any attachments are confidential. They are intended for the named recipient(s) only. If you have received this email by mistake, please notify the sender immediately and do not disclose the contents to anyone or make copies thereof.
For GDPR purposes: Unless you advise otherwise, we take you give your consent for receiving our emails as a member of this emailing group.

Act for the environmental protection. Do not print this mail if it is not essential.

_____Original Message_____

Message: 6606415
From: Sultrade - Operations Dept <henry.desa@sultradeagency.com>
Subject: MT TBN // AGENTS - DELIVERY
Date: July 4th 2026, 00:30:25
To: Operations Spring Marine Management SA <operations@springmarine.com>
Cc: "gcl@gcl.gr" <gcl@gcl.gr>, "operations@sultradeagency.com" <operations@sultradeagency.com>
Attachments: PDA - MV TBN @ FORTALEZA FOR DELIVERY TO BUYERS.pdf

TO: Spring Marine Management S.A.
CC: GCL Marine Solutions
FM: Sultrade Shipping Agency – Brazil

Dear Mr. Stathis Anastasopoulos,
Good day!

Please find below our responses to your enquiries and a PDA attached for your review. Regarding to costs, we have considered to take place at Fortaleza anchorage/OPL after vessel unberths and anchors at Fortaleza anchorage for delivery to buyers, where due to need of boat and further requirements from local authorities, costs are more expensive.

In case agreed by sellers/buyers to have any of the below services done while she is alongside, please do let us know and we'll reevaluate logistic and cost wise.

QUOTE

1. **Please revert with** cost **for 2-3 days for the vessel to carry out the following:**

- Full crew replacement. Buyers crew to join; Owners crew to sign off.
As per attached PDA.

- Change of name. Old name to be deleted from the hull and new one to be painted.
Pls revert with ship's particulars and the stencil's dimensions so we can check quotation with local suppliers for the stencils supply and painting.

- Change of management.
Included in our fees as per attached PDA.

- Carry out divers' bottom CCTV survey. Need to know if conditions of waters are suitable for divers' inspection (clear, calm waters with relatively no strong currents).
Pls find below quotation from a reliable diving company (Messrs. Ocean Dive), along with service and payment terms for Bottom CCTV Survey (Class Underwater Inspection):

Service Fee: USD 15,000.00

The inspection can be carried out under either of the following scenarios:
- **Alongside at the Port of Fortaleza (preferred option);**
- **At anchorage, at a position to be agreed, preferably as close to the coast as possible (reference position: 03°38.82'S / 038°41.58'W), subject to the Class Surveyor's acceptance and suitable weather and sea conditions.**

Our standard practice is to perform the inspection while the vessel is alongside. However, when weather and sea conditions are favorable, the Class Surveyor might accept carrying out the inspection at anchorage.

To coordinate the attendance, kindly provide:
- **Classification Society;**
- **Name and contact details of the attending Class Surveyor;**
- **Requested attendance date.**

Mobilization Time:

A firm confirmation should be provided at least 72 hours in advance, allowing us sufficient time to obtain the necessary clearances from the port authorities and terminal.
Upon receiving the requested attendance date, we will check our operational availability as well as the weather forecast and confirm our attendance accordingly.
Payment Terms:
- **Payment within 7 days after completion of the service.**
- **Payment may be made either to our overseas bank account or to our Brazilian bank account. Both payment options will be indicated on our invoice.**

Water visibility is generally fair to good, and currents are moderate, though they may increase during certain periods depending on wind and tide.

- Conduct Class Occasional“ change name” surveys?
As per attached PDA.

Class surveyor attendance may take place either at anchorage or whilst vessel berthed.

- Supply spare parts and stores which we schedule to dispatch by airfreight and purchase from local suppliers.
Costs for clearance as per attached PDA and instructions as per below.

Transportation costs are subject to spares final weight and dimensions, as well as airport to be sent.

- Bunkers & lubs supply:
Bunkering is only available whilst vessel berthed at Commercial quay or Petrobras terminal.

Kindly revert with lubs supply details and qtty/weight, if you wish us to quote costs/availability locally for delivery. Costs involved for clearance are as per attached PDA.

2. Your Agency fee for the entire period of vessel’s stay at the delivery place. Your quotation should be in lump sum basis, inclusive of agents’ transportation, overtime, communications etc.
Ag fee as per attached PDA.

3. Detailed break down of all charges for joining crew per person, including transportation, from airport to the ship with cost of boat service (round trip) including fees for customs and immigration formalities etc.
There shall be abt 22 crew members - Venezuelan / Filipino along with some Office Representatives - of Greek Nationality - attending delivery (exact number of representatives to follow in due course).
Additionally, there shall be various Surveyors [i.e Class] & Technicians [for Radio Survey , Safety Equipment etc].
As per below instructions and attached PDA.

Please also advise **cost of hotel** accommodation per room / per night.
Approx. USD 95.00 per crew / per night as attached in the PDA.

CREW CHANGE:
1. Travelling document recognized by Brazil are only the Passports (which have to be valid for at least more 6 months of the traveler’s entrance to Brazil). SBooks and SIDs are only good to prove a seafarer´s working condition, and that he is either entering or departing the country in connection to a vessel at a certain port.

2. Crew from signatory countries of ILO C-185 that maintain agreements with Brazil for VISA exemption (case of RUSSIA, BOSNIA, CROATIA, FRANCE, GEORGIA, HUNGARY, MOLDOVA, MONTENEGRO, SPAIN, THE PHILIPPINES, amongst others), will be required Passport and the SID to access the country (for a period

of 180 days). In case these Nationals are not in possession of SID, the SBook will be required and only a 90 days stay will be granted.

3. Crew from signatory countries of ILO C-185 that DO NOT maintain agreements with Brazil for VISA exemption (case of INDIA, JORDAN, IRAK, MYANMAR, PAKISTAN, SRI LANKA amongst other), will be required Passport and COMPULSORILY the SID to access the country (for a period of 90 days). In case crew is not in possession of a valid SID, then their entry to country will only be allowed by means of Consular VISA type VIVIS.

4. Crew from signatory countries of ILO C-108 that maintain agreements with Brazil for VISA exemption (case of BULGARY, DENMARK, ESTONIA, FINLAND, GREECE, IRELAND, ITALY, LITHUANIA, PORTUGAL, UKRAINE, UK, ROMANIA, CZECH REPUBLIC, amongst others), will be required Passport and the SBook to access the country (for a period of 90 days).

5. Crew from signatory countries of ILO C-108 that DO NOT maintain agreements with Brazil for VISA exemption (case of ANGOLA, ALGERIA, CUBA, IRAN, LIBERIA amongst other), will be required to have Consular visitor´s VISA (VIVIS VISA) on their Passport and the valid SBook to access the country (for a period of 90 days), failing which their entry to the country will be denied.

6. Crew from countries that have not signed any of ILO Conventions, and whose countries have no agreement in place with Brazil for exemption of VISA´s (cases of AFGHANISTAN, BAHRAIN, CAMBODIA, CHINA, EGYPT, ETHIOPIA, KUWAIT, LAOS, LEBANON, LYBIA, MOZAMBIQUE, SYRIA, SOMALIA, VIETNAM amongst others) will not be granted entry to the country unless if a Consular Visitor´s VISA (Type VIVIS VISA) is stamped to their Passports, and a valid SBook be in hands.

7. Crew from countries that have not signed any of ILO Conventions, and whose countries maintain VISA Exemption Agreements in force with Brazil, will be admitted in accordance to their Passports prerogatives (cases of USA, SOUTH AFRICA, GERMANY, ARGENTINA, AUSTRALIA, AUSTRIA, BELGIUM, CHILE, HONG KONG, HOLLAND, PERU, VENEZUELA, SINGAPORE amongst other countries).

EMBARKING:
- Copy of Passport;
- SID;
- Sbook;
- Flight e-ticket.

DISEMBARKING:
- Copy of Passport;
- SID;
- Sbook;
- Flight e-ticket.

Please note that nearest airport is **Aeroporto Internacional Pinto Martins — Fortaleza (IATA CODE: FOR)**.

- For on/off signers' flight arrangements, we strongly suggest scheduling **flights with a minimum layover of at least three hours between international and domestic flights or the other way around**. This ensures sufficient time for immigration procedures and helps prevent any issues upon arrival/depart in/from Brazil.

Be informed that embarkation clearances are only granted once crew has already arrived in Brazil and during Immigration working hours (from Monday to Friday / from 08:00 to 12:00 & from 14:00 to 18:00).

It's important to highlight that each Brazilian port has its own interpretation on the Health Authority rules in force, meaning that all above instructions can be changed anytime without any pre advise. Sultrade is aware to keep you posted immediately in case of any further changes on the above instructions.

GREEK SUPT / TECH / REPRESENTATIVES ATTENDING DELIVERY:
Considering Greek citizens do not require Consular VISAS for entry admittance to Brazil, although superintendent will come on a business travel, it will be required access to port facilities and the vessel, a pre-clearance for him will be required. We will need to send an Letter of Guarantee to the airlines.

On his arrival at the first Brazilian airport, the superintendent must declare to the attending Immigration Officer that he is not a tourist, but is on a **BUSINESS TRIP**, otherwise, we will not be able to arrange his entry clearance to access the port. **His passport must be stamped with business code 102/03**.

Therefore, when arriving in Brazil, at the Immigration desk at the airport, (when the Immigration will check the passport) the superintendent must make sure that the **CORRECT ENTRY CODE** is being registered in his passport.

The CORRECT ENTRY CODE for "BUSINESS TRIP" is = 102 - 03 which means (102 = BUSINESS) and (03 = ENTRY USING PASSPORT).

It is imperative that the foreigner citizen does not leave the Immigration desk before having the correct ENTRY CODE = 102 - 03, stamped on the passport and it must be checked by the foreigner citizen only, as no other person can do it at the Immigration desk at ther airport (restricted area).

For port clearances for superintendent attendance, it will be necessary only copy of Passport and flight e-tickets. Kindly note that nearest airport is Aeroporto Internacional de Fortaleza - Pinto Martins (**IATA CODE: FOR).**

For flight arrangements, we suggest arranging flights with **at least 3 hours** between international and domestic flight so that Attendees have sufficient time for Immigration procedures and avoid any problems upon arrival in Brazil.

4. **Port charges** including port dues, light dues.

Considering that vessel has already a port agent appointed by sellers and will be under operation at Fortaleza port, which we kindly ask you to confirm, port charges are expected to be handled by their charterer's agents.

5. **Fresh Water availability** at the anchorage or alongside at the berth and delivery **cost** in USD per ton.

Fresh Water available only at Commercial Quay alongside berth: USD 10,00/cbm. Please advise if vessel will operate in a different terminal.

6. Charges for spare parts customs clearance and delivery including transportation (please clearly state your full style for forwarding)

Costs as per attached PDA.

SPARE PARTS VIA AIRFREIGHT:

Referring to delivery of spare parts, please find attached estimated costs in the PDA**(subject to change as we need to receive weight/dimensions and airport confirmation**) and below instructions to dispatch it by airfreight:

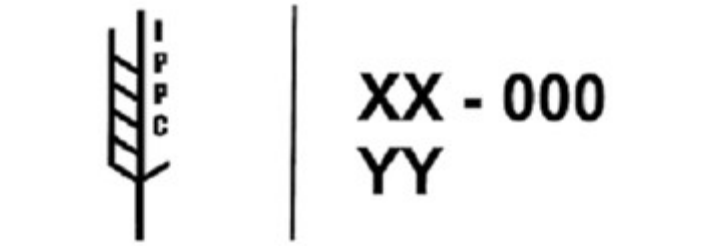
AWB SHOULD BE CONSIGNED, AS FOLLOWS:
To The Master of M/V "**TBN**"
c/o SULTRADE AGENCIAMENTOS MARITIMOS LTDA
RUA ANDRADE NEVES, 161
RIO GRANDE – RS – BRAZIL
CEP [ZIP CODE] 96200-140
CNPJ [VAT] NR: 10.432.546/0001-75
PHONE NR: +55 53 32353500
AOH: +55 53 999711280 FLAVIO G. VELLOSO
+55 53 999756901 VINICIUS FERNANDES

All Spare parts documents (**Original Commercial Invoice, Packing List and AWB**) must be clearly marked as **"SPARE PARTS IN TRANSIT"** & **"TREATMENT TC-7 REQUIRED"**

In case of wooden boxes/pallets/skids, it is mandatory to have wooden parts stamped to meet International IPPC regulations in the wooden parts, as otherwise cargo MAY BE REJECTED by Environmental Authority/Agri Dept, and we, ordered to ship it back.

Please make sure your expeditors/forwarders do follow above and below procedures in order to avoid possible problems with Agri/Customs Authorities in Brazil.

IT'S MANDATORY TO HAVE THE PROPER FUMIGATION CERTIFICATE ISSUED OR THE IPPC STAMP (SAMPLES AS BELOW ILUSTRATED), OTHERWISE SHIPMENT WILL BE RETURNED TO ORIGIN.



XX represents the ISO country code.
000 represents the unique number assigned by the national plant protection organization.
YY represents either HT for heat treatment or MB for methyl bromide fumigation.

Below are samples of stamps on wooden pallets used in international shipping that indicate them to be in compliance to ISPM 15 rules.





IT'S ALSO MANDATORY INCLUDE BELOW INFORMATION ON AWB, BY CHOOSING WHICH ONE APPLIES:

- **Wooden Packing: Processed Wood;**
- **Wooden Packing: Treated and Certified;**
- **Wooden Packing: Not Applicable**

- AWB: Original must follow the consignment, same must include all above instructions. Airfreight to be pre-paid, otherwise same is not classified in transit and local taxes apply;
- Commercial invoice: Original duly signed/stamped must follow the consignment;
- Packing list: Original must follow the consignment and its MANDATORY to have included detailed weight/size for each item separately.

Copies of all documents, as soon as available (including AWB Draft) should be sent to us for checking prior to shipment.

Clearance and delivery time required
For clearance at Airport require at least 2-3 days.

CLOSEST INTERNATIONAL AIRPORT IS FORTALEZA AIRPORT PINTO MARTINS (IATA CODE: FOR).

Case your forwarders have any difficulties in arranging flights to FORTALEZA (FOR) then the option to ship spares would be to Sao Paulo Int´l Airport (IATA CODE: GRU). Road bonded transfer from GRU AIPORT to FORTALEZA PORT will be required on a sealed dedicated transport (approx. 3015 km to reach FORTALEZA) and prices are much higher. Additionally, kindly be advised that the delivery of spares/provisions at anchorage is subject to customs approval.

7. Necessary arrangements to remit cash to master **(CTM both in EUR & USD)**, charges involved, time/notice required in advance for the remittance and your full banking details.

CASH TO MASTER (CTM):

Please consider 13% of amount as costs to purchase US Dolars and delivery to Master. On this cost includes all necessary below arrangements :

1. ***CTM handling Fee***
2. ***Transportation***
3. ***Security***
4. ***Brokerage Fee***
5. ***IOF Tax***

Just for sake of the good order, pls be informed that Brazilian monetary regulations do not allow shipping agents to maintain foreign currency accounts at the banks, and in that way, we´re forced to turn into Brazil´s Central Bank all funds received in foreign currency, and in turn we´re paid at official rates of exchange.

To pay the Master in hard currency (USD as required) we shall have to purchase these bills at alternative sources (Exchange Houses) and pay their spread, which is quite high.

Funds must be transferred to our account, minimum 2-3 working days before estimated payment date, as to allow us purchasing/collecting USD bills.

Please send all amount to our bank details as follows**:**

Currency: USD
Bank's name: Santander
Branch's name: Rio Grande
SWIFT code: BSCHBRSPXXX
IBAN: BR8290400888032720130031839C1
Branch's number: 3272
Account number: 130031839
Sender’s correspondent: Standard Chartered Bank
Sender’s correspondent - SWIFT: SCBLUS33XXX
Account name: Sul Trade Agenciamentos Maritimos Ltda
Address: 161 Andrade Neves Street
Phone: +55 53 3235 3500
CNPJ: 10.432.546/0001-75

Currency: EUR
Bank's name: Santander
Branch's name: Rio Grande
SWIFT CODE: BSCHBRSPXXX
IBAN: BR8290400888032720130031839C1
Branch's number: 3272
Account number: 130031839
Sender’s correspondent: Banco Santander Central Hispano S.A.
Sender’s correspondent - SWIFT: BSCHESMMXXXV
Account name: Sul Trade Agenciamentos Maritimos Ltda
Address: 161 Andrade Neves Street
Phone: +55 53 3235 3500
CNPJ: 10.432.546/0001-75
Case you do require any further information, please do not hesitate in contacting this office.

8. Cost per cm3 and barge cost for delivery of **slops/sludges/bilges/garbage**.

D**ischarge of slops/sludges/bilges its only available alongside at Commercial Quay. Please advise if vessel will operate in a different terminal.**

In case really necessary to dispose and she doesn’t berth at Commercial quay, we may further check involved costs to have vessel shifted from third party terminal to Commercial quay, which would involve costs with pilotage, tugs, port taxes to have her berthed there.

Please let us know if we shall study such possibility.

As to garbage removal, it can be removed whilst berthed at Commercial quay, by truck. Removal at Petrobras terminal and at anchorage, can only be done by boat.

Kindly let us know quantities of each residue of slops/sludge/bilge/garbage so we may check the best possible alternatives and costs for removal.

UNQUOTE

This office remains at your entire disposal in case of any doubts and hope to be able to assist in her forthcoming call.

Wish you all at Spring a nice weekend ahead.

Respecfully,

Henry de Sá
Operations Department
Sultrade Shipping Agency
Phone: +55 53 3235.3500
Mobile: +55 53 991.585.123
operations@sultradeagency.com
www.sultradeagency.com



From: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>
Sent: Friday, July 3, 2026 8:27 AM
To: Operations Spring Marine Management SA <operations@springmarine.com>
Cc: gcl@gcl.gr; operations@sultradeagency.com
Subject: RE: RE: MT TBN // AGENTS - DELIVERY

TO: Spring Marine Management S.A.
CC: GCL Marine Solutions
FM: Sultrade Shipping Agency – Brazil

Dear Mr. Anastasopoulos,
Good day!

Yours below is well received/noted.

Shall revert w/ all requested info and a PDA once received the total quotation from service providers.

Keep you posted.

Tks & Brgds,

Douglas Rodrigues
Operations Department
Sultrade Shipping Agency
Mobile: +55 96 991.463.616
operations@sultradeagency.com
www.sultradeagency.com



From: Operations Spring Marine Management SA <operations@springmarine.com>
Sent: Friday, July 3, 2026 3:21 AM
To: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>
Cc: gcl@gcl.gr; operations@sultradeagency.com
Subject: RE: RE: MT TBN // AGENTS - DELIVERY

Message Number: 1301258

From: operations@springmarine.com
To: douglas.rodrigues@sultradeagency.com
Cc: gcl@gcl.gr, operations@sultradeagency.com
Sent: Friday, Jul 3, 2026 9:21 (UTC +03:00)
Subject: RE: RE: MT TBN // AGENTS - DELIVERY

Dear Mr. Rodrigues,

Good day

Please find below ship's particulars:

M/T "TBN"

GROSS/NET/DWT: 30,240.00 / 15,650.00 / 44,999.00 MT
GRT REDUCED: 23,6449 MT(DUE SBT)
SUMMER DRAFT: 11.515 M
LOA: 183.20 M
BEAM: 32.20 M
KTM: 47.46 M

Thank you
Best regards,

Stathis Anastasopoulos
Assistant Operator

Spring Marine Management S.A.
(as managers only)
6, Agias Kiriakis Street Paleo Faliro , 17564 Greece
M +30 6946240005
T +30 210 411 7476 **ext: 177** F +30 210 412 8791
E operations@springmarine.com | W www.springmarine.com
Emergency Number +30 214 4000 159

IMPORTANT: The contents of this email and any attachments are confidential. They are intended for the named recipient(s) only. If you have received this email by mistake, please notify the sender immediately and do not disclose the contents to anyone or make copies thereof.
For GDPR purposes: Unless you advise otherwise, we take you give your consent for receiving our emails as a member of this emailing group.

Act for the environmental protection. Do not print this mail if it is not essential.

_____Original Message_____

Message: 6602938
From: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>
Subject: RE: MT TBN // AGENTS - DELIVERY
Date: July 3rd 2026, 05:59:06
To: Operations Spring Marine Management SA <operations@springmarine.com>
Cc: "'gcl@gcl.gr'" <gcl@gcl.gr>, "operations@sultradeagency.com" <operations@sultradeagency.com>

You don't often get email from douglas.rodrigues@sultradeagency.com. Learn why this is important

TO: Spring Marine Management S.A.
CC: GCL Marine Solutions
FM: Sultrade Shipping Agency – Brazil

Dear Mr. Anastasopoulos,
Good day!

In addition to our last, in order to calculate port charges, pls revert with ship's particulars (DWT, GRT / LOA.. etc..)

Many thanks in advance and glad to hear.

Sds/Tks & Brgds,

Douglas Rodrigues
Operations Department
Sultrade Shipping Agency
Mobile: +55 96 991.463.616
operations@sultradeagency.com
www.sultradeagency.com



From: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>
Sent: Thursday, July 2, 2026 11:23 PM
To: Operations Spring Marine Management SA <operations@springmarine.com>
Cc: 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com
Subject: RE: MT TBN // AGENTS - DELIVERY

TO: Spring Marine Management S.A.
CC: GCL Marine Solutions
FM: Sultrade Shipping Agency – Brazil

Dear Mr. Anastasopoulos,
Good day!

Further to our previous msg, kindly note that we're still gathering quotations from all service providers for the requested scope of services.

We're following up closely with all parties involved and pushing them to revert asap so that we may submit our PDA and cost breakdown for your consideration without further delay.

Shall keep you duly posted and remain at your disposal.

Sds/Tks & Brgds,

Douglas Rodrigues
Operations Department
Sultrade Shipping Agency
Mobile: +55 96 991.463.616
operations@sultradeagency.com
www.sultradeagency.com



From: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>
Sent: Thursday, July 2, 2026 3:13 PM
To: Operations Spring Marine Management SA <operations@springmarine.com>
Cc: 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com
Subject: RE: MT TBN // AGENTS - DELIVERY

TO: Spring Marine Management S.A.
CC: GCL Marine Solutions
FM: Sultrade Shipping Agency – Brazil

Dear Mr. Anastasopoulos,
Good day!

Thank you very much for consulting our company for the below scope of services, which is subject to our closest attention.

Fyg, we're currently gathering all requested operational information and costs in order to provide you with a detailed PDA in due course.

Should any clarification be required in the meantime, pls don't hesitate to contact us.

Remain at your disposal.

Sds/Tks & Brgds,

Douglas Rodrigues
Operations Department
Sultrade Shipping Agency
Mobile: +55 96 991.463.616
operations@sultradeagency.com
www.sultradeagency.com



From: Operations Spring Marine Management SA <operations@springmarine.com>
Sent: Thursday, July 2, 2026 12:25 PM

To: operations@sultradeagency.com
Subject: MT TBN // AGENTS - DELIVERY

Message Number: 1301179

From: operations@springmarine.com
To: operations@sultradeagency.com
Sent: Thursday, Jul 2, 2026 18:24 (UTC +03:00)
Subject: MT TBN // AGENTS - DELIVERY

Dear All

Good day,

Please note that we represent prospective Buyers of the tanker MT "TBN"

Present Owners intend to deliver the vessel to our principals (the Buyers) at Fortaleza

Please advise for any restrictions for crew embarkation/disembarkation and Superintendents attendance.

In view of the above, we are in the process of appointing protective agents to attend all our relevant matters.
In this respect we would appreciate if you could advise us the following:

1. Please revert with **cost** for 2-3 days for the vessel to carry out the following:

- Full crew replacement. Buyers crew to join, Owners crew to sign off.
- Change of name. Old name to be deleted from the hull and new one to be painted.
- Change of management.
- Carry out divers bottom CCTV survey. Need to know if conditions of waters are suitable for divers inspection (clear, calm waters with relatively no strong currents).
- Conduct Class Occasional" change name" surveys?
- Supply spare parts and stores which we schedule to dispatch by air-freight and purchase from local suppliers.
- Bunkers & lubs supply

2. Your **Agency fee** for the entire period of vessel's stay at the delivery place. Your quotation should be in lump sum basis, inclusive of agents transportation, overtime, communications etc.

3. Detailed break down of all charges for joining crew per person, including transportation, from airport to the ship with cost of boat service (round trip) including fees for customs and immigration formalities etc. There shall be abt 22 crew members - Venezuelan / Filipino along with some Office Representatives - of Greek Nationality - attending delivery (exact number of representatives to follow in due course). Additionally, there shall be various Surveyors [i.e Class] & Technicians [for Radio Survey , Safety Equipment etc].

Please also advise **cost of hotel** accommodation per room / per night.

4. Port charges including port dues, light dues.

5. Fresh Water availability at the anchorage or alongside at the berth and delivery **cost** in USD per ton.

6. Charges for spare parts customs clearance and delivery including transportation (please clearly state your full style for forwarding)

7. Necessary arrangements to remit cash to master **(CTM both in EUR & USD)**, charges involved, time/notice required in advance for the remittance and your full banking details.

8. Cost per cm3 and barge cost for delivery of **slops/sludges/bilges/garbage**.

Looking forward to hearing from you at your earliest convenience.

Thank you

Best regards,

Stathis Anastasopoulos
Assistant Operator

SPRING

Spring Marine Management S.A.
(as managers only)
6, Agias Kiriakis Street Paleo Faliro , 17564 Greece
M +30 6946240005
T +30 210 411 7476 **ext: 177** F +30 210 412 8791
E operations@springmarine.com | W www.springmarine.com
Emergency Number +30 214 4000 159

IMPORTANT: The contents of this email and any attachments are confidential. They are intended for the named recipient(s) only. If you have received this email by mistake, please notify the sender immediately and do not disclose the contents to anyone or make copies thereof.
For GDPR purposes: Unless you advise otherwise, we take you give your consent for receiving our emails as a member of this emailing group.

Act for the environmental protection. Do not print this mail if it is not essential.