Sultrade - Operations Dept

De: OPERATIONSCENTURYDEPT <OPERATIONS@centurybulkcarriers.gr>
Enviado em: quinta-feira, 30 de abril de 2026 04:06
Para: Sultrade - Operations Dept; gcl@gcl.gr; operations@sultradeagency.com
Cc: donabibi@century-vessels.gr; MARINECENTURYDEPT; SUPPLYCENTURYDEPT; QUALITYCENTURYDEPT; ITCENTURYDEPT; Human Resources Century
Assunto: M/V DONA BIBI // AGENCY APPOINTMENT AT SANTOS

To: Sul Trade Agenciamentos Marítimos Ltda (Sultrade Shipping Agency)
Cc: All departments
Cc : MV DONA BIBI
Fm: Century Bulk Carriers Management

Subject vessel on Time Charter to Messrs. "Reachy International(HK) Co. Ltd." will proceed to Santos, Brazil for loading operation.

Vessel's best ETA at Santos on about 11/05/2026, agw wp .

We hereby appoint you as Owners -Husbandry- agents for the vessel's subject call.
Company's relevant departments will revert with requirements.

In addition please inform your local agent's contacts details.

Important Notice:
Upon vessel's sailing from the port, you are kindly requested to send to us by e-mail a list of all actual expenses occurred for our reference.
This is required in an effort to reduce the time our outstanding accounts are settled and our books to be better updated.
In order to comply with GDPR requirements (European general data protection regulation / privacy and security law)crew medical reports and any other relevant supporting reports MUST NOT be disclosed to any other third parties and not to be included into / attached with FDA.

Charterers Agents : Wilson Sons
Charterers Protective Agents : Cargonave Santos

For the Master who r.i.c:
Kindly be informed that we have appointed Messrs. "Sul Trade Agenciamentos Marítimos Ltda (Sultrade Shipping Agency)"
agents to attend the vessel's subject call.

Port: Santos
Agent: Sul Trade Agenciamentos Marítimos Ltda (Sultrade Shipping Agency)
Avenida Conselheiro Nebias, 756 - Sala 1920
CEP 11045-002 - Santos - São Paulo - BRAZIL
CNPJ (VAT) NO.: 10.432.546/0002-56
A.O.H.
MR. GILVAN GOMES
Mobile: +55-53-99970-4235
Sultrade - Operations Dept <gilvan.gomes@sultradeagency.com>
operations@sultradeagency.com <operations@sultradeagency.com>

Please keep them posted with the vessel's ETA accordingly.

Office Contact details:
Capt. Stefanos Laopodis Operations Director Tel: +30 214 4045 051 Mob: + 30 694 5031 403

Capt. Samy Elgendy Operations Manager Tel: +30 214 4045 064 Mob: +30 698 0650 595
Capt. John Balis Operations Manager Tel: +30 214 4045 058 Mob: +30 697 2239 414
Mrs. Tatiani Maria Delimichali Operations Assistant Tel: +30 214 4045 057

Departmental Email: operations@centurybulkcarriers.gr (preferred)

Best Regards,

CENTURY

Tatiani-Maria Delimichali
Commercial Operations
Assistant

T: +30 214 4045057
E:operations@centurybulkcarriers.gr
95 Akti Miaouli str.,
Piraeus, 18538, Greece
www.centurybulkcarriers.gr

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Thank you for your cooperation.

THINK BEFORE YOU PRINT

From: Sultrade - Operations Dept <gilvan.gomes@sultradeagency.com>
Sent: 29/04/2026 17:46:21
To: OPERATIONSCENTURYDEPT <OPERATIONS@centurybulkcarriers.gr>
Cc: 'gcl@gcl.gr' <gcl@gcl.gr>;operations@sultradeagency.com <operations@sultradeagency.com>
Subject: M/V Dona Bibi - Loading at Santos

TO: CENTURY BULK CARRIERS MANAGEMENT CO.
FM: SULTRADE AGENCY

Dear Mr. John Balis and All.

Good day !!!

Thanks for your below message for which we have the following comments:

1. Berthing prospects if known and length of port stay, if any congestion is expected.

Your good vessel was not announced in the port neither terminals line-ups so at the moment we are not able to inform her prospects.

2. Vessel's accessibility at berth (direct or via launch boat).

Information not available at this moment. No loading terminal announced yet.

3. Your full style address including a.o.h. and sub-agents full style for all disports (if any).

SUL TRADE AGENCIAMENTOS MARÍTIMOS LTDA (SULTRADE SHIPPING AGENCY)
Avenida Conselheiro Nebias, 756 - Sala 1920
CEP 11045-002 - Santos - São Paulo - BRAZIL
CNPJ (VAT) NO.: 10.432.546/0002-56
A.O.H.

MR. GILVAN GOMES
Mobile: +55-53-99970-4235

4. Bank details (USD) for owners expenses and also for C.T.M.

Bank's name: Santander
Branch's name: Rio Grande
SWIFT code: BSCHBRSPXXX
IBAN: BR2904008880327201300031839C1
Branch's number: 3272
Account number: 130031839
Sender's correspondent: Standard Chartered Bank
Sender's correspondent - SWIFT: SCBLUS33XXX
Account name: Sul Trade Agenciamentos Maritimos Ltda
Address: 161 Andrade Neves Street
Phone: +55 53 3235 3500
CNPJ: 10.432.546/0001-75

5. Postal / visiting address.

MAILING AND VISITING ADDRESS (ONLY):

SUL TRADE AGENCIAMENTOS MARÍTIMOS LTDA (SULTRADE SHIPPING AGENCY)
Avenida Conselheiro Nebias, 756- Sala 1920
CEP 11045-002 - Santos - São Paulo - BRAZIL

6. Spare parts forwarding address.
7. Formalities and time needed for spare parts clearance.

WE STRONGLY SUGGEST YOU NOT TO SEND SPARE PARTS THRU COURIERS, AS IT MIGHT BE SEIZED BY BRAZILIAN CUSTOMS OR HAVE IMPORT DUTY/TAXES APPLIED OF APPROX 90% OF INVOICE VALUE AS WELL AS UNNECESSARY CUSTOMS CLEARANCE DELAYS.

SPARES SHOULD BE CONSIGNED, AS FOLLOWS:
TO THE MASTER OF MV (SHIP'S NAME)
c/o SULTRADE AGENCIAMENTOS MARITIMOS LTDA
RUA ANDRADE NEVES, 161
RIO GRANDE – RS – BRAZIL
CEP [ZIP CODE] 96200-140
CNPJ [VAT] NR: 10.432.546/0001-75
PHONE NR: +55 53 32353500
AOH: +55 53 999704235 GILVAN GOMES
AOH: +55 51 991736728 ANAUE RODRIGUES

Documentation required

AWB, COMMERCIAL INVOICE ADDRESSED TO THE MASTER [AS PER ABV] AND PACKING LIST

Pls make sure your expeditors do follow below procedures, order avoid possible problems with agri/customs Authorities in Brazil
IT'S MANDATORY TO HAVE THE PROPER FUMIGATION CERTIFICATE ISSUED, AND THE IPPC STAMP (SAMPLES, ILUSTRATED BELOW) TO ALL WOODEN PACKING, PALLETS, ETC…, AS OTHERWISE, SHIPMENT WILL BE RETURNED TO ORIGIN.



XX represents the ISO country code.
000 represents the unique number assigned by the national plant protection organization.
YY represents either HT for heat treatment or MB for methyl bromide fumigation.

Below are samples of stamps on wooden pallets used in international shipping that indicate them to be in compliance to ISPM 15 rules.







IT'S ALSO MANDATORY TO INCLUDE BELOW INFORMATION ON AWB BY CHOOSING WHICH ONE APPLIES:

• Wooden Packing: Processed Wood;
• Wooden Packing: Treated and Certified;
• Wooden Packing: Not Applicable

- AWB: Original document must follow the consignment, same must include all above instructions marked. Airfreight to be pre-paid,
  otherwise same is not characterized in transit and local taxes apply;
- Commercial invoice: Original document duly signed/stamped must follow the consignment;
- Packing list: Original document must follow the consignment and also please include detailed weight/size for each item separated.

Copies of all documents, as soon as available (including AWB Draft) should be sent to us for checking prior to shipment.

Clearance and delivery time required

For clearance at AIRPORT we require at least 2-3 working days
Customs working hours MON-FRI 0900-1700HRS LT and nearest airport is GRU (GUARULHOS – SAO PAULO).

8. Stores / Provisions accessibility at berth (direct with truck or via launch boat).

Usually it is done via pier however at some terminals it must be done via seaside, by boat. When the loading terminal is announced we will be able to
confirm if boat service will be required, or not.

9. Handling fees for crew changes per man.

See the attached PDA / costs

10. Closest airport for crew changes / superintendents / technicians attendance.

GRU airport (Sao Paulo international airport)

11. Visa requirements for crew changes (on-signers / off-signers).

It will depend of crew nationalities. Please inform respective crew nationalities involved and we will revert with full instructions and restrictions for
crew change at Santos port.

12. Superintendents' attendance allowed at terminal.

Yes. No ship's attendance is allowed at Santos anchorage.

13. Transportation cost from airport to hotel.
14. Transportation cost from hotel to the vessel.
15. Cost for hotel accommodation per night.
16. Bank and/or other charges for delivery C.T.M. (35.000 USD)

See the attached PDA / costs

17. Advice if waste removal company is 'ISO certified' and pls advise if the waste removal is compulsory by the rules of the port, advising cost involved.

Garbage collecting company is not ISO certified. It is not compulsory and the costs to be considered are USD 1.00 kilo TON with minimum quantity
charged of 350 kilos + USD 120.00 as PORT UTILIZATION TAX up to two tons and extra USD 150.00 for FOOD WASTE if any and the clearance of USD 95.00.

As per Port Rules in force, all garbage landed here has the weight gauged thru official shore scales. The truck attending the service has its weight gauges
prior and after the garbage landed as the Port Utilization Tax, charged by Port Administration, is calculated based on the total garbage weight landed
and consequently the cost of garbage disposal is also calculated basis on the total weight gauged ashore.

The local garbage collecting company is duly registered and authorized by Port Administration to attend this service and attending all local ENVIRONMENTAL
REGULATIONS/LAWS in force.

18. Cost of FW/MT and if any minimum compulsory quantity for supply.

19. Delivery method of FW (direct from terminal or via launch boat).

At some terminals FW can be supplied via pier (shore connection) and at some terminals it can be done by barge only.

Where the FW supply is done via pier (shore connection) the cost is USD 6.52 (approx) PER TON + USD 95.00 as CLEARANCE – The pumping rate may vary
from 10 cbm to 30 cbm/hour and the pumping is available from 0730 hs to 1130 hrs and from 1300 hrs to 1700 hrs only.

The FW supplied by Santos Port Administration (VIA PIER) is the same water offered to Santos City population and no Quality Certificate is issued by the
Port Administration.

Where FW supply is done by barge only, the cost will depend where she will berth (which terminal). It varies from USD 18.33 per ton to USD 25.21 per ton (day time - 0600x2200 hrs).
Deliveries done at night (2200x0600 hrs), on Saturdays, Sundays or Holidays have the additional overtime of 25% over the tariff. The minimum quantity charged is 50 tons or 100 tons
depending on the loading terminal.

ISPS INFORMATION:

AA. MARITIME SECURITY LEVEL-1, 2 OR 3

Santos Port and Terminals are operating under SECURITY LEVEL 1.

BB. PORT, FACILITY SECURITY OFFICER : NAME , OFFICE, CELL PHONE AND FAX NUMBER

Comm. Gerson dos Santos Resende E-mail address: dfgsuper@portodesantos.com.br Phone: 55-13-3234-1816 E.
CONTACT DETAILS OF PORT AUTHORITY
Companhia Docas do Estado de São Paulo – CODESP Address: Avenida Rodrigues Alves s/nº Macuco Santos Port. Zip Code: 11015-900 Phone number: 55-13-3202-6565 Web site: http://www.portodesantos.com

CC. DETAILS OF ANY VISITORS (NAME, COMPANY ETC.) A LITTLE KNOWLEDGE, LIKE 3 CG AND 2 IMMIGRATION, EVEN HELPS.

This information is not available at the moment.

In case of any doubt, please feeel free to conact us anytime. Many thanks.

B.Rgds

SULTRADE
SHIPPING AGENCY

Gilvan Gomes
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202.2338
Mobile: +55 53 999.704.235
operations@sultradeagency.com
www.sultradeagency.com



De: OPERATIONSCENTURYDEPT <OPERATIONS@centurybulkcarriers.gr>
Enviada em: quarta-feira, 29 de abril de 2026 04:32
Para: operations@sultradeagency.com
Assunto: M/V Dona Bibi - Loading at Santos

To: SULTRADE SHIPPING AGENCY
Ref: M/V Dona Bibi

We are the managers of the above mentioned vessel,
which will call Santos on/or abt 11/05 for loading cargo of
Soyabeans abt 72.000 mts, under T/C Reachy International(HK) Co. Ltd..

Charterers' agents: Wilson Sons
Charterers' protective agents: Cargonave Group

Kindly revert with following port / terminal information:

1. Berthing prospects if known and length of port stay, if
any congestion is expected.
2. Vessel's accessibility at berth (direct or via launch boat).
3. Your full style address including a.o.h. and sub-agents
full style for all disports (if any).
4. Bank details (USD) for owners expenses and also for C.T.M.
5. Postal / visiting address.
6. Spare parts forwarding address.
7. Formalities and time needed for spare parts clearance.
8. Stores / Provisions accessibility at berth (direct with truck or via launch boat).
9. Handling fees for crew changes per man.
10. Closest airport for crew changes / superintendents / technicians attendance.
11. Visa requirements for crew changes (on-signers / off-signers).
12. Superintendents' attendance allowed at terminal.
13. Transportation cost from airport to hotel.
14. Transportation cost from hotel to the vessel.
15. Cost for hotel accommodation per night.
16. Bank and/or other charges for delivery C.T.M.(usd 35.000)
17. Advice if waste removal company is 'ISO certified' and pls
advise if the waste removal is compulsory by the rules of
the port, advising cost involved.
18. Cost of FW/MT and if any minimum compulsory quantity for supply.
19. Delivery method of FW (direct from terminal or via launch boat).

Would appreciate your advice regarding environmental protection
local regulations. It is important for us to know if there are any
standing environmental regulations/laws already in force concerning
the removal of garbage and if the garbage company is duly
authorized for this.

Important
As part of compliance with the isps code, our ships need to know the
following details, as early as possible before their arrival :

aa. Maritime security level-1, 2 or 3
bb. Port, facility security officer : name , office, cell phone and
fax number.
cc. Details of any visitors (name, company etc.) a little knowledge,
like 3 cg and 2 immigration, even helps.

///////

Our full style :

Century Bulk Carriers Management Co.
95, Akti Miaouli
185 38 Piraeus
Greece
P.I.C. Capt. Stefanos Laopodis
Commercial Operations director
email: operations@centurybulkcarriers.gr
phone : +30-214-4045051 (direct line)
mob.ph: +30-6945031403

Best regards



John Balis
Commercial Operations
Manager

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