Sultrade - Operations Dept

De: Manolis Ilias <manolis@laskmar.com>
Enviado em: quarta-feira, 29 de abril de 2026 06:41
Para: Sultrade - Operations Dept
Cc: Operations; 'gcl@gcl.gr'; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

Thanks for below,
Please proceed with all necessary arrangements to conduct the UWI via ROV while the vessel is alongside, ensuring there is no interference with the terminal's loading operations and no delay to the vessel's departure.

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Tuesday, April 28, 2026 5:11 PM
To: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,

Good day.

Please find attached the new PDA with better offer from another vendor for UWI using ROVs at berth

Best regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: terça-feira, 28 de abril de 2026 09:43
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

Thanks for below and your actions,
Can you pls remind me cost of UWI with ROV at berth ?

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Tuesday, April 28, 2026 3:37 PM
To: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,

Good day.

Please note that we have requested the authorization for UWI to Copersucar, and below please no their reply (free translation)

//

Dear Sirs,

Good afternoon.

Thank you for your contact and for submitting the request regarding the underwater hull inspection (UWI) of the vessel **SOUNION**.

Please be advised that this terminal does not authorize the execution of such activity using divers.

However, the inspection may be carried out exclusively by means of **ROV (Remotely Operated Vehicle)**, provided that there is no interference with the terminal's loading operations, nor any impact on the vessel's schedule or departure.

Therefore, under the above-mentioned conditions, we hereby authorize the execution of the UWI (by means of **ROV)**.

We remain at your disposal for any further clarification.

Kind regards,

//

Waiting your confirmation

Kind regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: segunda-feira, 27 de abril de 2026 09:24
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

It was the same vessel for the same cargo.

Exact dates were from 18-27 September 2025 and we loaded at Copersucar Terminal Shed 20/21.

Vessel also loaded at TEAG Terminal, thus it's possible we performed UWI at this terminal.

In any case, pls approach terminal if they can allow us.

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Monday, April 27, 2026 3:15 PM
To: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,

Good day.

Yours duly noted.

Kindly inform the vessel's name and the date of the inspections reportedly performed at berth at the Copersucar terminal ? This would support our request, as over the past year Copersucar has rejected all our UWI requests at berth, the same also confirmed by the diving companies.

Please find attached the PDA for UWI using ROVs, in case this is accepted by Copersucar.

Best regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: segunda-feira, 27 de abril de 2026 06:05
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

Pls approach terminal in order to allow us to proceed with UWI at berth prior vessel's departure,

Since we performed same previous time, believe same will be possible.

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Thursday, April 23, 2026 5:26 PM
To: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,

Good day.

After checking with vendors equipped with ROVs, we have been informed that even with the use of ROV, the Copersucar terminal has refused to authorize the UWI for few vessels. It is always subject to Copersucar's prior evaluation and approval.

Regarding port security, it is quite limited, consisting mainly of access control at the gate by security guards and a few surveillance cameras.

Please find attached a circular received one P&I for your information.

Lately, Shipowners have been hiring K9 dog inspections prior to the vessel's sailing, in addition to UWI.

We remain at your disposal.

Best regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: quinta-feira, 23 de abril de 2026 08:43
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

Thanks for below information,
Pls revert with more info abt ROVs once you receive from local vendors,

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Thursday, April 23, 2026 2:38 PM
To: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,

Further to my previous message, please note that the Copersucar terminal has informed us that they may analyze requests in case the UWI is performed using ROVs.

I am checking with local vendors who may have ROVs available. Please let us know if you agree that this could be a suitable solution.

Best regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Enviada em: quinta-feira, 23 de abril de 2026 08:33
Para: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,
Good day.

Yours duly noted.

Please be informed that most terminals have no objection to performing UWI at berth; however, a few prohibit it, and Copersucar is one of them (they advise this is due to safety reasons and liabilities).

Anchorage is the most suitable location, as water visibility is much clearer.

Kind regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: quinta-feira, 23 de abril de 2026 05:40
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

Thanks for below,
Although during our previous call at Santos in October 2025 we were able to conduct the UWI at berth,

could you please advise whether this specific terminal is considered secure?

We would also like to consult with our Charterers regarding the UWI, particularly if it may need to be carried out at anchorage, so we require a full overview of the situation.

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece

Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Wednesday, April 22, 2026 5:13 PM
To: Manolis Ilias <manolis@laskmar.com>
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

Geralmente, você não recebe emails de guilherme.fonseca@sultradeagency.com. Saiba por que isso é importante

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Mr. Ilias,

Good day.

Please note that UWI operations are not permitted alongside at the Copersucar terminal. In this case, the service can be carried out at anchorage, with an estimated duration of approximately 2 hours.

However, should the vessel unberth during nighttime, she will be required to wait at anchorage until sunrise, as the operation can only be performed during daylight hours. This may result in potential off-hire?

We remain at your disposal for any further clarification.

Best regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: quarta-feira, 22 de abril de 2026 11:00
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>; operations@sultradeagency.com
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com
Assunto: RE: mv Sounion - UWI for drugs in Santos

Guilherme / Ilias,
Good day,

Thanks for below,
Vessel will load at Copersucar – Shed 20/21.

Pls advise availability for performing same at the berth,

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Wednesday, April 22, 2026 4:53 PM
To: Manolis Ilias <manolis@laskmar.com>; operations@sultradeagency.com
Cc: Operations <operations@laskmar.com>; 'gcl@gcl.gr' <gcl@gcl.gr>; operations@sultradeagency.com
Subject: RE: mv Sounion - UWI for drugs in Santos

Geralmente, você não recebe emails de guilherme.fonseca@sultradeagency.com. Saiba por que isso é importante

TO: LASKARIDIS MARITIME
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Ilias Manolis,

Good day.

Apologies for the delayed reply.

Please find attached the PDA accordingly.

FYG, depending on the terminal at which the vessel will berth, UWI operations may not be permitted alongside and may only be conducted at anchorage.

In case UWI is allowed at berth, please note that it must be carried out during daylight hours only.

Best regards,

Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Manolis Ilias <manolis@laskmar.com>
Enviada em: quarta-feira, 22 de abril de 2026 10:25
Para: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>; operations@sultradeagency.com
Cc: Operations <operations@laskmar.com>
Assunto: RE: mv Sounion - UWI for drugs in Santos

Good day,

Seems missing a reply here,

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.

From: Manolis Ilias
Sent: Tuesday, April 21, 2026 1:33 PM
To: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>; Sultrade - Operations Dept <operations@sultradeagency.com>
Cc: Operations <operations@laskmar.com>
Subject: mv Sounion - UWI for drugs in Santos

Dear Messrs Sultrade,
Good day,

Pls note that subj. vessel will load from port of Santos a cargo of sugar,

On that respect, pls revert with quotation/availability for conducting an UWI for drugs prior departure and advise all the restrictions (if same needs to be performed daylight etc).

Thanks & Regards,

Ilias Manolis
Operations Department

LASKARIDIS MARITIME

As Agents Only
Diligianni Th. 9, Kifissia / 145 61 - Athens, Greece
Tel: +302112345150- / Mob: +30-6987394465
www.laskmar.com

DISCLAIMER
This e-mail and any file attached hereto may contain material that is confidential and for the sole use of the intended recipient. If you are not the intended recipient, please do not read it, notify us immediately by e-mail or by telephone and delete this message and any file attached from your system. Any use, disclosure, distribution, printing or copying of this email and its attachments without express permission is strictly prohibited.