

Sultrade - Operations Dept

De: Stylianos Psillakis | CSM Greece <S.Psillakis@csm-gre.com>
Enviado em: quinta-feira, 4 de dezembro de 2025 10:16
Para: Sultrade - Operations Dept; Stavros Karakontis | CSM Greece; George Iakovidis | CSM Greece; Rafaela Konstantinou | CSM Greece
Cc: Andreas Travlos | CSM Greece; Aeolian Pearl Technical; operations@sultradeagency.com
Assunto: RE: AEOLIAN PEARL / SANTOS / CLASS UWI
Anexos: PROFORMA INVOICE - 041220251831.pdf

Dear Sir,

Thank you for calling and for clarifying the matters. We agree. Just please remember that for no reason we shall dealy the vessel there. This is important.

[@George Iakovidis | CSM Greece](#) [@Rafaela Konstantinou | CSM Greece](#) Attached PDA for Santos call. Please check with our agents there whether an advance payment is required etc.

Kind Regards,
Stelios

Stylianos Psillakis
Technical Director

 Dir.: +30 2144084294 | Mob.: +30 6959995952
 S.Psillakis@csm-gre.com
 Columbia Shipmanagement Greece Ltd, 173 K.Karamanli Avenue, 16673 Voula - Athens, Greece
 www.columbia-shipmanagement.com



COLUMBIA SHIPMANAGEMENT GREECE LTD For and on behalf of owners, as agents only

From: Stylianos Psillakis | CSM Greece
Sent: Thursday, December 4, 2025 3:12 PM
To: 'Sultrade - Operations Dept' <guilherme.fonseca@sultradeagency.com>; Stavros Karakontis | CSM Greece <S.Karakontis@csm-gre.com>
Cc: Andreas Travlos | CSM Greece <A.Travlos@csm-gre.com>; Aeolian Pearl Technical <aeolian_pearl.technical@csmcy.com>; operations@sultradeagency.com
Subject: RE: AEOLIAN PEARL / SANTOS / CLASS UWI

Dear Sir,

Mr. Mulla is not proceeding to Brazil, as according to the messages we received from your side yesterday, crew changes are not permitted in Santos.

Could you please clarify the situation? The information we are receiving appears to be conflicting, and we need to understand whether crew changes are allowed or not.

Kind Regards,
Stelios

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Thursday, December 4, 2025 2:42 PM
To: Stavros Karakontis | CSM Greece <S.Karakontis@csm-gre.com>; Stylianos Psillakis | CSM Greece <S.Psillakis@csm-gre.com>
Cc: Andreas Travlos | CSM Greece <A.Travlos@csm-gre.com>; Aeolian Pearl Technical <aeolian_pearl.technical@csmcy.com>; operations@sultradeagency.com
Subject: RE: AEOLIAN PEARL / SANTOS / CLASS UWI

TO: CSM
CC: MASTER OF MT AEOLIAN PEARL
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Stylianos Psillakis,
Good day.

Please find attached the updated PDA for the Santos call, considering the OPL call only for UWI.

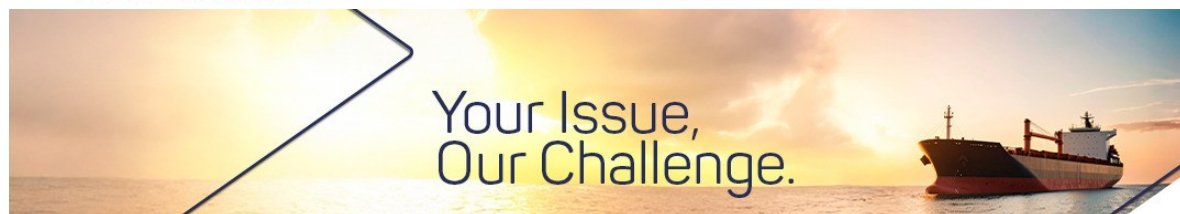
We also note that the diving company has been confirmed directly by your side (OCEAN DIVE ENGENHARIA SUBAQUATICA), and that Mr. Tarique Mulla will not be coming to Brazil.

Kindly confirm.

Best regards,



Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Enviada em: quarta-feira, 3 de dezembro de 2025 16:44
Para: Stavros Karakontis | CSM Greece <S.Karakontis@csm-gre.com>
Cc: Andreas Travlos | CSM Greece <A.Travlos@csm-gre.com>; Aeolian Pearl Technical <aeolian_pearl.technical@csmcy.com>; operations@sultradeagency.com
Assunto: RES: AEOLIAN PEARL / SANTOS / CLASS UWI

TO: CSM
CC: MASTER OF MT AEOLIAN PEARL
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Stavros Karakontis,
Good day.

This diving company is BV / ABS approved.

There is only one KS-approved company in Santos, and its cost is approximately twice as high.

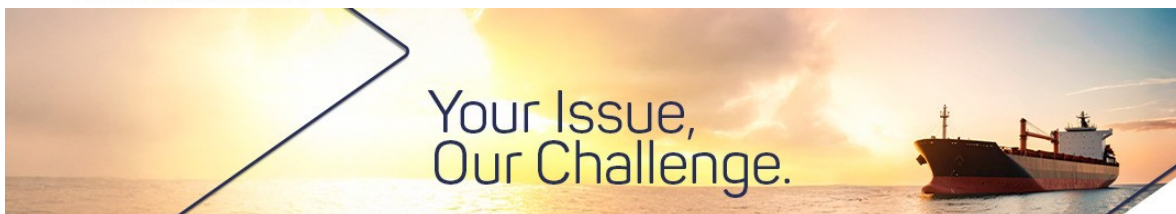
However, as understood, the vessel will call Santos exclusively for this service. In this case, we would need to pay Light Dues / Immigration / Free Pratique / PSP / Anchorage Dues.

Please confirm so that I may provide the full port costs.

Best regards,



Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
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Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Stavros Karakontis | CSM Greece <S.Karakontis@csm-gre.com>
Enviada em: quarta-feira, 3 de dezembro de 2025 09:16
Para: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Cc: Andreas Travlos | CSM Greece <A.Travlos@csm-gre.com>; Aeolian Pearl Technical <aeolian_pearl.technical@csmcy.com>; operations@sultradeagency.com
Assunto: RE: AEOLIAN PEARL / SANTOS / CLASS UWI

Dear Guilherme,

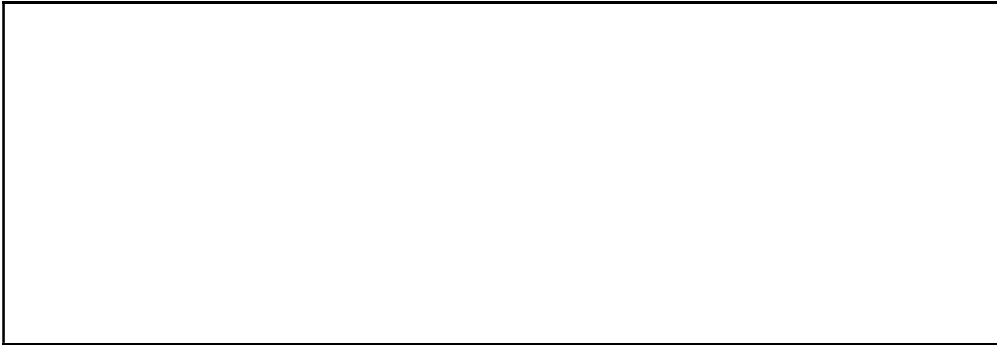
Good day,

Can you please confirm if the divers are KR approved?

Best regards,

Stavros Karakontis
Assistant Technical Superintendent

- ☐ Dir.: +30 2144446894 | Mob.: +30 6948176250
☐ S.Karakontis@csm-gre.com
☐ Columbia Shipmanagement Greece Ltd, 173 K.Karamanli Avenue, 16673 Voula - Athens, Greece
☐ www.columbia-shipmanagement.com



COLUMBIA SHIPMANAGEMENT GREECE LTD For and on behalf of owners, as agents only

From: Sultrade - Operations Dept <guilherme.fonseca@sultradeagency.com>
Sent: Τετάρτη, 3 Δεκεμβρίου 2025 2:00 μμ
To: Stavros Karakontis | CSM Greece <S.Karakontis@csm-gre.com>
Cc: Andreas Travlos | CSM Greece <A.Travlos@csm-gre.com>; Aeolian Pearl Technical <aeolian_pearl.technical@csmcy.com>; operations@sultradeagency.com
Subject: RE: AEOLIAN PEARL / SANTOS / CLASS UWI

TO: CSM
CC: MASTER OF MT AEOLIAN PEARL
CC: GCL MARINE SOLUTIONS
FM: SULTRADE SHIPPING AGENCY

Dear Stavros Karakontis,
Good day!

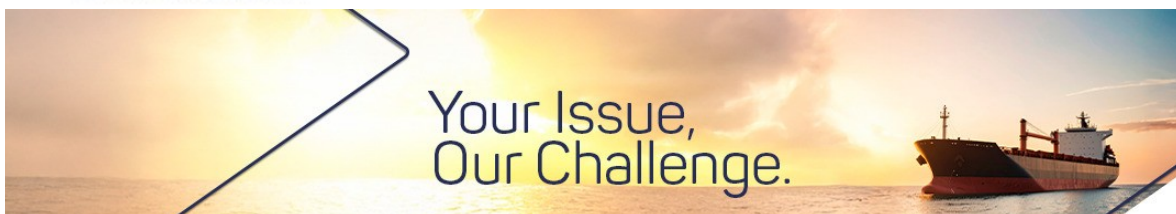
Yes possible to perform said inspection at Santos. Attached the PDA and weather forecast sent yesterday.

We remain at disposal

Kind regards,



Mr. Guilherme Fonseca
Operations Department
Sultrade Shipping Agency
Phone: +55 13 2202 2338
Mobile: +55 13 99645 6329
operations@sultradeagency.com
www.sultradeagency.com



De: Stavros Karakontis | CSM Greece <S.Karakontis@csm-gre.com>
Enviada em: quarta-feira, 3 de dezembro de 2025 07:43
Para: Sultrade - Operations Dept <douglas.rodrigues@sultradeagency.com>

Cc: Andreas Travlos | CSM Greece <A.Travlos@csm-gre.com>; Aeolian Pearl Technical <aeolian_pearl.technical@csmcy.com>

Assunto: AEOLIAN PEARL / SANTOS / CLASS UWI

Dear Douglas,

Good day,

Please revert with options, availability and quotation for Class UWI (KR approved) for our managed vessel Aeolian Pearl at Santos on the 5th of December AM.

Thank you and best regards,

Stavros Karakontis

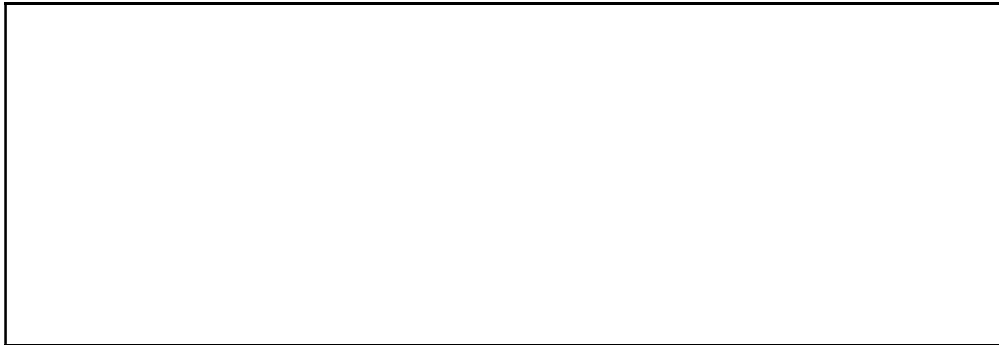
Assistant Technical Superintendent

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