Sultrade - Operations Dept

De: Sultrade - Operations Dept

Enviado em: quinta-feira, 30 de outubro de 2025 17:57

Para: umaxops@starbulk.com

Cc:gcl@gcl.gr; operations@sultradeagency.comAssunto:RES: ST8961 - MV Star Fairfield - SANTOS PORT

To Starbulk - USA Cc GCL - Greece Fm Sultrade - Brazil

Dear Mr. Daniel Kiernan,

Good day!

Message well received. Many thanks for the below, which has been subject to our closest attention and we may be providing attendance accordingly.

Looking forward to receive Master's update about Holds condition after discharge operation/cleaning plan.

We're monitoring vessel's prospects at Santos port and will be reverting as soon as it's available.

Thank you and best regards.



(Ms) Débora F. Miguel Operations Department

Sultrade Shipping Agency Phone: +55 13 2202 2338 Mobile: +55 13 996786583 operations@sultradeagency.com www.sultradeagency.com



De: umaxops@starbulk.com <umaxops@starbulk.com> **Enviada em:** quinta-feira, 30 de outubro de 2025 17:18

Para: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Cc: operations@sultradeagency.com; gcl@gcl.gr **Assunto:** Re: RES: MV Star Fairfield - SANTOS PORT

Good day Debora,

Thanks very much for yours below. Kindly note our vessels next employment has been fixed. Vessel will load Corn on TC to Baltnav with the intention to be at Santos Port. We would like to continue with your services and appoint your good agency as our OPA for the port call.

We would also like to proceed with your recommended services below, including holds pre-inspection at anchorage and berth, and daily remote guidance.

Kindly keep us updated on port prospects and we will instruct the master to keep you updated on cleaning plan

Best Regards,

Daniel Kiernan | Smax/Umax

STAR BULK

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From: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Sent: 10/29/2025 9:16:41 AM

To: umaxops@starbulk.com <umaxops@starbulk.com>

Cc: operations@sultradeagency.com <operations@sultradeagency.com>;gcl@gcl.gr <gcl@gcl.gr>

Subject: RES: MV Star Fairfield - SANTOS PORT

To Starbulk - USA
Cc GCL - Greece
Fm Sultrade - Brazil
Dear Mr. Daniel Kiernan,

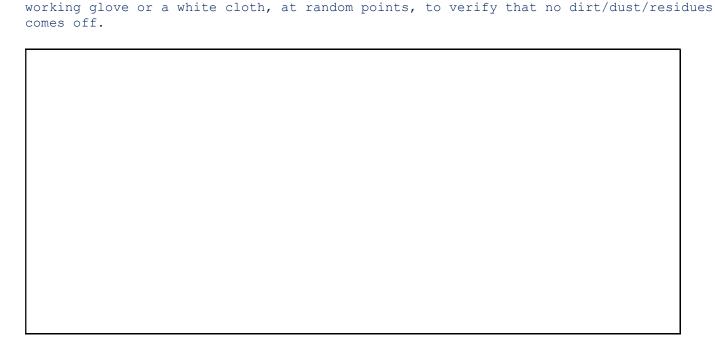
Good day!

Message well received. Based on Port line up and current scenario, we understand that most probably vessel will have to wait some days at Santos anchorage prior berthing.

Furthermore, regarding your below questioning, usually for vessels that will load Corn at SANTOS port, Holds Pre-Inspection at anchorage is performed prior berthing. So, in case you wish, please note that we may appoint an independent surveyor to follow up Holds Inspection at berth (Official Inspection at berth, or Holds Pre-Inspection at anchorage if any) with Charterers/Shippers surveyors on behalf of Owners. If confirmed and our surveyor must follow up Holds Pre-Inspection at anchorage, normally half of boat service has to be considered, as we may have it shared with Charterers/Shippers surveyors, plus the cost of surveyor and clearances.

Fyg, kindly be informed that our Operations Team has included a dedicated Surveyor, responsible for conducting daily remote guidance of the vessel's holds preparation for loading operations, in accordance with standard methods in each Brazilian port. This service may take place during navigation and while the crew is preparing the holds ahead of the pre-holds inspection at anchorage and/or the official holds inspection upon berthing. So, based on daily photo records to be sent by Master to ours emails (operations@sultradeagency.com; surveyor@sultradeagency.com), Sultrade's Surveyor may provide technical feedback and point out any critical issues to be addressed prior to inspections (pre-holds inspection at anchorage and/or the official holds inspection upon berthing).

Just for the sake of good order, grain loading standards means that CH Inspectors normally expect to find vessel's holds in good clean condition to meet mentioned standards thus shell plates, bulk-heads, frames and pipe-gards, tank-tops must be clean, dry, odorless, free of rust, loose flakes and any residues of previous cargoes and/or any contaminants to the grain cargo. Normally visual inspection will be done as

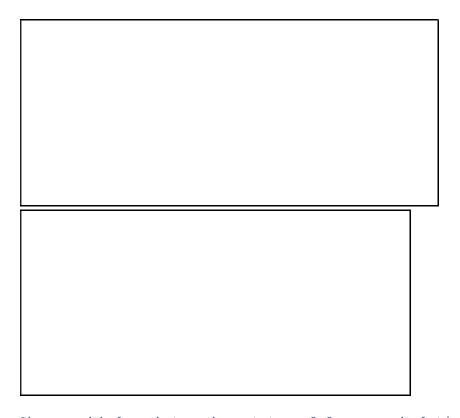


well as white gloves test, meaning that surveyors will be scrubbing plates with a

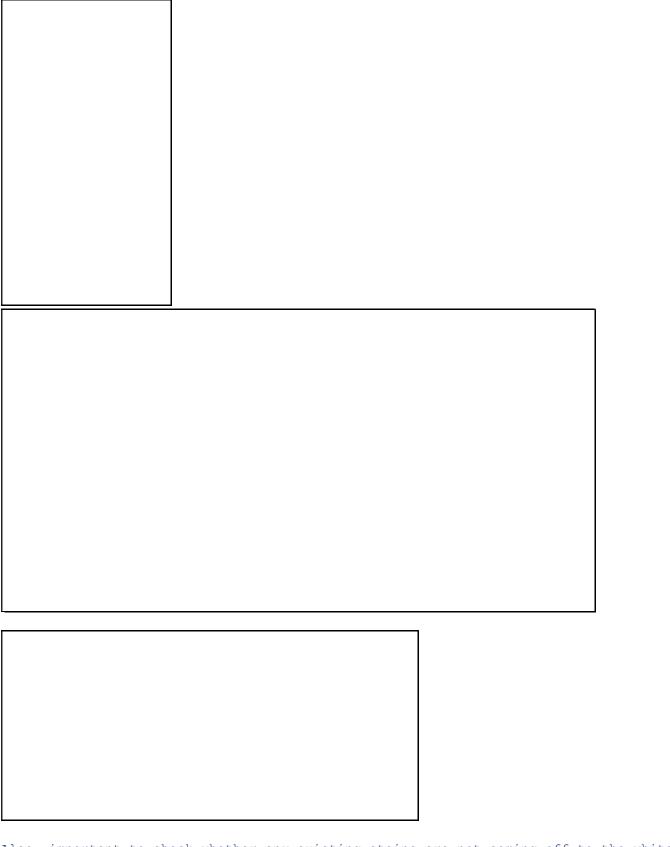
Above photo depicts a very common kind of residues found behind holds frames (even after first washing) after a cargo of coal and/or fertilizers. The above causes rejection of holds. Fertilizer cargoes will also leave stuck residues on the frames, pipe guards or ladders as well.

At Santos, Charterers/Shippers normally carry-out a pre-inspection at anchorage right after vessel's arrival to be sure they'll face no problems by the time vessel comes alongside and is subject to the official inspection. Not always, but in some cases, they also do request the hose test to verify water tightness of hatch-covers. In this case, Master is to verify all hatch-covers fitting rubber gaskets to check whether they are holding tight and water is not penetrating the holds, as this will also reprove holds' readiness for loading.

Crew to perform a "white glove test" specially at the hopper tanks plating (top and bottom) where coal and fertilizer dust as well as washing residues normally accumulate, behind the brackets/frames and also pipe guards as these are the places where most commonly surveyors will find residues stuck to the plating. Also check well the corrugated plating at bulk-heads. Make sure that tank tops at holds' bottoms do not present any loose flakes, as scaling rust causes rejection of holds for meals' loading (remember that surveyors may use scrappers or spatulas to try to loose scales). Take special attention to those areas where no new painting has been done to make sure that old paint is not flaking or coming out loose, as this will also cause rejection of holds. Cargoes of coal and coke generally leave dark stains on holds' plating that hardly come off when rinsing, if that's the case, and if stains were not removed by hydro-jet and if necessary scrubbing has to be done, pls ask crew to pay attention to remove it, as surveyors may reject holds on account of any stains that are coming-off on glove test.



Above and below photos show status of frames and plating that will cause Inspectors to reject the holds.



Also, important to check whether any existing stains are not coming-off to the white cloth when rubbing it against the plate. If the stains are coming-off, the surveyors will most certainly, reject the holds, as these stains are considered contaminants. Important is to have the stain washed out, and painted over (if that to be the case - touch painting will solve the problem in most cases).

Please do not hesitate in contacting this office, case you require any further clarification.

We're looking forward to receive the appointment/confirmation to assist Master on Holds preparation and on Holds Inspection at Santos.

(Ms) Débora F. Miguel
Operations Department
Sultrade Shipping Agency
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Mobile: + 55 13 996786583
operations@sultradeagency.com
www.sultradeagency.com

De: umaxops@starbulk.com <umaxops@starbulk.com> **Enviada em:** guarta-feira, 29 de outubro de 2025 09:32

Para: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Cc: operations@sultradeagency.com; gcl@gcl.gr

Assunto: Re: RES: MV Star Fairfield - Fresh Water Supply at Paranagua//

Good day Debora,

Thanks very much for your last. Understand our vessel has not yet been announced, however from the lineup am I right to assume we'll have to wait at least a few days at anchor most likely? For my reference, can you also advise on the typical procedures for loading Corn in Santos. Are hold inspections usually carried out at anchor while the vessel is waiting or only alongside.

Our voyage will most likely be confirmed either today or tomorrow. Will revert with appointment and charterers agents once in hand

Best Regards,

Daniel Kiernan | Smax/Umax

300 First Stamford Place, 5th Floor

Stamford, CT 06902

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From: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Sent: 10/28/2025 6:01:22 PM

To: umaxops@starbulk.com <umaxops@starbulk.com>

Cc: operations@sultradeagency.com <operations@sultradeagency.com>;gcl@gcl.gr <gcl@gcl.gr>;M/V STAR FAIRFIELD

<starfairfield@gtmailplus.com>

Subject: RES: MV Star Fairfield - Fresh Water Supply at Paranagua//

To Starbulk - USA Cc GCL - Greece

FM Sultrade - Brazil
Dear Mr. Daniel Kiernan,
Good day!
Message well received. Noted that FW supply must be arranged at Paranagua port. Our team is already starting formalities and proceeding in parallel message.
Regarding your previous message about Port congestion at Santos, please find herewith attached line up for your reference. As M/V "STAR FAIRFIELD" was not yet announced at Santos Port, kindly advise whether you have information about who will be the Charterers Agents at this call, enabling us to approach them and check in which Terminal the vessel is expected to berth/load.
We remain at your orders for future services at Santos port call. Also, we may keep you duly posted about vessel's prospects at Santos port as soon as it's available.
Thank you and best Regards,
(Ms) Débora F. Miguel Operations Department Sultrade Shipping Agency Phone: +55 13 2202 2338 Mobile: +55 13 996786583 operations@sultradeagency.com www.sultradeagency.com
De: umaxops@starbulk.com <umaxops@starbulk.com> Enviada em: terça-feira, 28 de outubro de 2025 17:09 Para: Sultrade - Operations Dept <debora.miguel@sultradeagency.com> Cc: operations@sultradeagency.com; gcl@gcl.gr; M/V Star Fairfield <starfairfield@gtmailplus.com> Assunto: Re: MV Star Fairfield - Fresh Water Supply at Paranagua//</starfairfield@gtmailplus.com></debora.miguel@sultradeagency.com></umaxops@starbulk.com>

Good day Debora,

Thanks very much for yours. Sounds like Paranagua is the best option to be on the safe side. Kindly proceed with FW supply at Paranagua as per masters request and please include costs in FDA

Best Regards,		
Daniel Kiernan	Smax/U	Jmax
300 First Stamfor	d Dlace	5th F1

300 First Stamford Place, 5th Floor

Stamford, CT 06902

T: <u>+1 203 276 8160</u> | M: <u>+1 203 570 3260</u> | WhatsApp: <u>+1 516 512 3993</u>

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From: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Sent: 10/28/2025 3:24:28 PM

To: umaxops@starbulk.com <umaxops@starbulk.com>

Cc: operations@sultradeagency.com < operations@sultradeagency.com >; gcl@gcl.gr < gcl@gcl.gr >

Subject: RE: MV Star Fairfield - Fresh Water Supply at Paranagua//

To Starbulk - USA Cc GCL - Greece Fm Sultrade - Brazil

Dear Mr. Daniel Kiernan,

Good day!

After checking locally, kindly be informed that MV STAR FAIRFIELD has not yet been included to SANTOS Port Line up and so far we don't have confirmation about which Terminal this vessel will berth/operate.

Fyg, cost for Fresh Water supply at Santos will be subjected to which Terminal the vessel berth. So, in case vessel berths in a public berth (Commercial Quay), FW supply can be done by shore connection at a cost of approx. USD 5.38 (per MT). Please note, however, that if vessel berths in another Terminal for the loading operation, FW supply will have to be done by Barge and costs will increase, approx. USD 21.00 per MT (cost TBC /Min. 100MT), plus approx. USD260.00 for the FW certificate.

Referring to details of supply at Santos, please find attached our message for the previous call at Santos port.

We'll be monitoring the Port line up, in order to revert with vessel's waiting time at Santos anchorage and exact cost for FW supply.

Thank you and best Regards,

(Ms) Débora F. Miguel Operations Department

Sultrade Shipping Agency Phone: +55 13 2202 2338 Mobile: +55 13 996786583 operations@sultradeagency.com www.sultradeagency.com

De: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Enviada em: terça-feira, 28 de outubro de 2025 15:25

Para: umaxops@starbulk.com

Cc: operations@sultradeagency.com; gcl@gcl.gr

Assunto: RE: MV Star Fairfield - Fresh Water Supply at Paranagua//

To Starbulk - USA Cc GCL - Greece Fm Sultrade - Brazil	
Dear Mr. Daniel Kier	nan,
Good day!	
Message well received	d. Reverting accordingly.
Thank you and best re	(Ms) Débora F. Miguel Operations Department Sultrade Shipping Agency Phone: +55 13 2202 2338 Mobile: +55 13 996786583 operations@sultradeagency.com www.sultradeagency.com

De: <u>umaxops@starbulk.com</u> < <u>umaxops@starbulk.com</u>> Enviada em: terça-feira, 28 de outubro de 2025 14:39

Para: Sultrade - Operations Dept pedro.martins@sultradeagency.com>

Cc: operations@sultradeagency.com

Assunto: Re: MV Star Fairfield - Fresh Water Supply at Paranagua//

Good day Pedro,

After discharging in Paranagua, our vessel will most likely proceed to Santos to load Grain on TC to Baltnav, laycan 11-15 Nov. Can you kindly advise FW quote for Santos. Kindly also advise latest congestion. Would our vessel have to wait a long time at anchor prior to berthing/loading or can we most likely go right in

Best Regards,

Daniel Kiernan | Smax/Umax

300 First Stamford Place, 5th Floor Stamford, CT 06902

T: +1 203 276 8160 | M: +1 203 570 3260 | WhatsApp: +1 516 512 3993

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From: Sultrade - Operations Dept < pedro.martins@sultradeagency.com>

Sent: 10/23/2025 10:23:19 AM

To: M/V STAR FAIRFIELD < starfairfield@gtmailplus.com>

 $\textbf{Cc:}\ \underline{umaxops@starbulk.com} < \underline{umaxops@starbulk.com} > ; operations@sultradeagency.com$

<operations@sultradeagency.com>;'GCL MARINE SOLUTIONS' <gcl@gcl.gr>

Subject: RE: MV Star Fairfield - Fresh Water Supply at Paranagua//

TO: MASTER OF M/V STAR FAIRFIELD

TO: STARBULK USA CC: GCL GREECE FM: SULTRADE AGENCY

Dear Capt. Gaspar A. Marpuri Jr, good day!

Please be informed that at Paranaguá Port, fresh water is supplied by a third-party company via truck, not directly by the terminal as it is at Santos. This is why the cost is higher.

They charge USD 17.00 per MT, as previously informed.

Awaiting yours confirmation.

Best regards,

Pedro Martins Operations Department Phone: +55 53 3235.3500 Mobile: +55 53 99992.2962 operations@sultradeagency.com www.sultradeagency.com

De: M/V STAR FAIRFIELD <starfairfield@gtmailplus.com>

Enviadas: Quinta-feira, 23 de Outubro de 2025 06:23

Para: Sultrade - Operations Dept pedro.martins@sultradeagency.com>

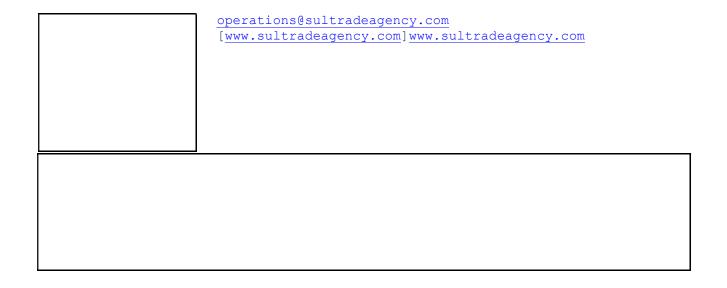
Cc: <u>umaxops@starbulk.com</u> < <u>umaxops@starbulk.com</u>>; <u>operations@sultradeagency.com</u>

<operations@sultradeagency.com>; 'GCL Marine Solutions' <gcl@gcl.gr>

Assunto: MV Star Fairfield - Fresh Water Supply at Paranagua//

Dear sir

Pls. be advice that we only need fresl	h water supply by shore connections as per below rate like in Santos.
	quote
BY SHORE CONNECTION = USD PUMPING RATE MAY VARY FRO	5.38 (APPROX) PER TON + USD 95.00 AS CLEARANCE – THE OM 10 CBM TO 30 CBM/HOUR
AND THE PUMPING IS AVAILA HRS ONLY.	BLE FROM 0730 HS TO 1130 HRS AND FROM 1300 HRS TO 1700
	unquote
Brgds, Capt. Gaspar A. Marpuri Jr EMAIL:starfairfield@gtmailplus.com GENERAL TEL: +302112345877 (V VSAT TEL: +15055442237 (inside s IRIDIUM TEL: +88 1677112509 (Br INM C: 463743657 / 658	VOIP Phone-Bridge) server room-Bridge)
Sent: Wednesday, 22 October 2025 To: M/V STAR FAIRFIELD <starfa< td=""><th>ons@sultradeagency.com; GCL Marine Solutions <gcl@gcl.gr></gcl@gcl.gr></th></starfa<>	ons@sultradeagency.com; GCL Marine Solutions <gcl@gcl.gr></gcl@gcl.gr>
TO: MASTER OF M/V STAR FAIRFIE TO: STARBULK USA CC: GCL GREECE FM: SULTRADE AGENCY	ELD
Dear Capt. Gaspar A. Marpuri C	Jr, good day!
Please be informed that local consider USD95.00 for clearance	company charges USD 17.00 per MT, minimum 60MT. Please ces.
Waiting for yours.	
Best regards,	
Phone:	dartins ons Department +55 53 3235.3500 +55 53 99992.2962



De: M/V STAR FAIRFIELD < starfairfield@gtmailplus.com>

Enviadas: Quarta-feira, 22 de Outubro de 2025 13:55

Para: Sultrade - Operations Dept < pedro.martins@sultradeagency.com >

Cc: <u>umaxops@starbulk.com</u> < <u>umaxops@starbulk.com</u>>

Assunto: MV Star Fairfield - Fresh Water Supply at Paranagua//

Dear sir

Good day

We are Planning for fresh water supply in Paranagua – kindly advice cost in usd.

Brgds,

Capt. Gaspar A. Marpuri Jr

EMAIL:starfairfield@gtmailplus.com

GENERAL TEL: +302112345877 (VOIP Phone-Bridge)

VSAT TEL: +15055442237 (inside server room-Bridge)

IRIDIUM TEL: +88 1677112509 (Bridge)

INM C: 463743657 / 658