

Sultrade - Operations Dept

De: Sultrade - Vinicius Fernandes
Enviado em: terça-feira, 23 de setembro de 2025 11:44
Para: Amr Mazhar
Cc: Agency; operations@sultradeagency.com
Assunto: NNC. MV/ WADI ALMOLOUK //Husbandry Agent @Santos -ETA 22/09/2025 -
Garbage Removal
Anexos: SULTRADE - FULL STYLE.pdf; SULTRADE PRESENTATION 2025.pdf

To : National Navigation Company
From : Sultrade Shipping Agency

Dear Mr. Amr Mazhar ,

Good day!

First of all, thank you for reaching out to Sultrade. It is truly a pleasure to connect with you, and we are honored by the opportunity to potentially serve your esteemed company. Allow me to briefly introduce our company:

We proudly represent over 200 shipowners worldwide from the USA, Greece, Germany, the U.K., Singapore, Hong Kong, China, and Taiwan.

Who We Are:

For 28 years, Sultrade has operated exclusively as OWNERS' AGENTS, offering foreign shipowners a reliable, transparent, and highly professional presence in Brazilian ports. Our sole commitment is to the ship owner (never charterers or cargo interests) ensuring your vessels receive priority, protection, and top-tier service at every stage.

By avoiding any potential conflict of interest, Sultrade acts with complete independence and loyalty to our principals, delivering full operational support, accurate reporting, and proactive problem-solving throughout every call.

Our mission is clear: to represent shipowners with integrity, agility, and precision, providing peace of mind and results in the complex multimodal logistics environment of Brazil.

Attached follows our presentation and full style.

Regarding payment terms, the first call requires 100% pre-funding. However, based on future calls and your satisfaction with our services provided to your vessels, we would be delighted to negotiate more flexible payment terms in order to establish a long-term partnership.

We look forward to hearing from you.

All the best.



Vinicius Fernandes
Operations / Commercial Director
Sultrade Shipping Agency
Phone: +55 53 3235.3500
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ceo@sultradeagency.com
www.sultradeagency.com

De: Amr Mazhar <amazhar@nnc.com.eg>

Enviadas: Terça-feira, 23 de Setembro de 2025 03:43

Para: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Cc: Agency <agency@nnc.com.eg>

Assunto: NNC. MV/ WADI ALMOLOUK //Husbandry Agent @Santos -ETA 22/09/2025 - **Garbage Removal**

To: Sultrade Shipping Agency

Dear Ms Débora ,

Gd day

Yrs below and attached PDA well received with many thanks for yr quick response ,

Ref. to the attached PDA prices according to your published General Tariff , appreciate you giving us a special preferential rate, as we own a large commercial fleet of vessels sailing under the Egyptian flag tt regularly call at Brazilian ports. Therefore, we are seeking to appoint an exclusive husbandry agent for our entire commercial fleet across the Brazilian ports, or at least an agent that can serve our vessels .

We look forward to a positive collaboration and significant joint business between us.

We hope to hear from you soon.

Thanks & Best Regards

Senior Specialist

Agency Dept.

National Navigation Co

Amr Mazhar

Tel : 034270227 ext.321

Fax: (+203) 4270845

MOBIL : (+2) 01006667262

amazhar@nnc.com.eg

QUALITY SERVICE WITH NO ACCIDENT, NO HARM TO PEOPLE AND NO DAMAGE TO THE ENVIRONMENT"

NNC believes in a firm commitment to Environmental Protection, and encourage this among all vendors.

Please consider the environment before printing this e-mail.

From: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Sent: Monday, September 22, 2025 10:41 PM

To: Amr Mazhar <amazhar@nnc.com.eg>

Cc: Agency <agency@nnc.com.eg>

Subject: NNC. MV/ WADI ALMOLOUK //Husbandry Agent @Santos -ETA 22/09/2025 - **Garbage Removal**

TO : National Navigation Company

From : Sultrade Shipping Agency

Dear Mr. Amr Mazhar ,

Good day!

Thank you for your inquiry regarding garbage disposal.

Please note that the PDA was sent in a previous email, based on the quantities received. Note that expired medicines are not included .

We await your response to organize the necessary arrangements.

Best Regards



Débora F. Miguel

Operations Department

Sultrade Shipping Agency

Phone: +55 13 2202 2338

Mobile: + 55 13 996786583

operations@sultradeagency.com

www.sultradeagency.com



De: Sultrade - Operations Dept <debora.miguel@sultradeagency.com>

Enviada em: segunda-feira, 22 de setembro de 2025 14:25

Para: Americo Araujo <americo.araujo@alphamarship.com.br>; Amr Mazhar <amazhar@nnc.com.eg>

Cc: Operations STS <Operations.STS@alphamarship.com.br>; Agency <agency@nnc.com.eg>;
operations@sultradeagency.com

Assunto: NNC. MV/ WADI ALMOLOUK //Husbandry Agent @Santos -ETA 22/09/2025

TO : National Navigation Company

CC : Alphamar Agência Marítima

From : Sultrade Shipping Agency

Dear Mr. Amr Mazhar ,

Good day!

Message well received. Many thanks for contacting us.

We will revert with instructions and PDA.

Thank you and best regards.



Débora F. Miguel

Operations Department

Sultrade Shipping Agency

Phone: +55 13 2202 2338

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De: Americo Araujo <americo.araujo@alphamarship.com.br>
Enviada em: segunda-feira, 22 de setembro de 2025 10:16
Para: Amr Mazhar <amazhar@nnc.com.eg>; operations@sultradeagency.com
Cc: Operations STS <Operations.STS@alphamarship.com.br>; Agency <agency@nnc.com.eg>
Assunto: RES: NNC. MV/ WADI ALMOLOUK //Husbandry Agent @Santos -ETA 22/09/2025

Good day.

Adding Sultrade Agency to assist you on below requests (@Sultrade - Operations Dept.)

ETA: 22|09|25 PM
ETB: 29|09|25 (XXXIX Terminal (Wharf 37))
ETC: 02|10|25

Atenciosamente / Best regards

AMÉRICO SABINO

Operations | STS
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De: Amr Mazhar <amazhar@nnc.com.eg>
Enviada em: sábado, 20 de setembro de 2025 05:53
Para: Americo Araujo <americo.araujo@alphamarship.com.br>
Cc: Operations STS <Operations.STS@alphamarship.com.br>; Agency <agency@nnc.com.eg>
Assunto: NNC. MV/ WADI ALMOLOUK //Husbandry Agent @Santos -ETA 22/09/2025

Fm : National Navigation Company (Shipowners of MV Wadi Almolouk)

Dear sirs,

Gd day

In the light of expected arrival of our owned vessel MV Wadi AlMolouk to Santos ETA

22/09/2025 AGW/WP & ETB Terminal (Wharf 37) for loading operations, in this regard , kindly be advised that we intend to dispatch spare parts to subject vessel and we are seeking a husbandry agent for this call .

Appreciate your assistance in sharing the following services:

1. Spare parts parcel delivery

In this respect, please advise the following :-

- Shipping instructions
- The nearest airport
- Timing needed for clearance and delivery the spare parts.
- Are there any restrictions on the delivery of spare parts on berth

2. Arrange Crew Change

- All crew members are Egyptian Nationality
- Please advise us with all requirements / procedures and the nearest Airport

3. Checking the availability /cost to arrange waste disposal as the following:-

- Garbage 2 M3
- Plastic 0.6 M3
- Food waste 0.4 M3
- Domestic 0.4 M3
- Operational waste 0.4 M3
- E-WASTE 0.2 M3

4. Agency fees

Your prompt reply will be highly appreciated.

Thanks & Best Regards

Amr Mazhar
Protecting Agency Dept.
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Sent from [Outlook for Android](#)