

## Sultrade - Operations Dept

---

**De:** TMS-BULKERS Operations <operations@tms-bulkers.com>  
**Enviado em:** quinta-feira, 24 de julho de 2025 06:01  
**Para:** Sultrade - Vinicius Fernandes; operations@sultradeagency.com  
**Cc:** 'GCL Marine Solutions'; 'Evi Rozaki'; operations@sultradeagency.com  
**Assunto:** MV KELLY - CARGO HOLDS PREPARATION / PRE HOLDS INSPECTION

Dear All, good day

Subject Panamax vessel is scheduled to load GRAINS at SANTOS or ITAQUI with Tentative ETA 17/08/2025 and 23/08/2025 respectively.

Please provide us with your most competitive offer and PDA for the following:

1. EN-ROUTE DAILY ASSISTANCE and GUIDANCE TO OUR MASTER FOR HOLDS CLEANING.
2. PRE-INSPECTION OF SHIP'S HOLDS UPON ARRIVAL, IF TIME PERMITS.
3. ASSISTANCE/ATTENDANCE/GUIDANCE DURING SHIP'S OFFICIAL INSPECTION.

Awaiting your best possible quotation (same services as M/V Nasaka).

Thanks in advance.

Kind Regards,

Cpt.George Villiotis  
Operations Dept.  
TMS-Bulkers Ltd.  
TEL: +30 210 3441 893  
Mob: +30 694 414 8342

---

**From:** Sultrade - Vinicius Fernandes <[vinicius.fernandes@sultradeagency.com](mailto:vinicius.fernandes@sultradeagency.com)>  
**Sent:** Wednesday, March 19, 2025 7:40 PM  
**To:** TMS-BULKERS Operations <[operations@tms-bulkers.com](mailto:operations@tms-bulkers.com)>  
**Cc:** [gcl@gcl.gr](mailto:gcl@gcl.gr); Evi Rozaki <[evi.rozaki@gcl.gr](mailto:evi.rozaki@gcl.gr)>; [ceo@sultradeagency.com](mailto:ceo@sultradeagency.com)  
**Subject:** SULTRADE VISIT - OWNER'S AGENCY IN BRAZIL - TMS BULKERS LTD. -

To: TMS Bulkiers LTD.  
Cc: GCL Marine Solutions.  
Fm: Sultrade Shipping Agency.

Dear Capt. Perdikouris.  
Good Day!

Further to our previous message and as discussed in our visit, we would like to highlight that we have been actively guiding owners on hold preparation for loading at any Brazilian port. This includes providing comprehensive instructions on cleaning and preparing the holds to meet the standards expected by surveyors. Additionally, we exchange messages and receive photos from the vessel to assess the reported conditions, ensuring that necessary adjustments are made in advance to comply with requirements.

For your reference, please find below the quotations from two of our partners in Santos and Paranaguá:

## Santos

- **USD 110.00 per hold** at anchorage (pre-inspection).
- **USD 85.00 per hold** alongside (official inspection).
- *Boat hire to be shared with the charterers' agent.*
- **Includes full guidance while the vessel navigates to the loading port.**

## Paranaguá

- **USD 700.00 lumpsum** at anchorage (pre-inspection).
- **USD 600.00 lumpsum** alongside (official inspection).
- *Boat hire to be shared with the charterers' agent.*
- **Includes full guidance while the vessel navigates to the loading port.**

Have asked our team to prepare a portfolio with all our partners at Brazilian coast, which once ready will forward you.

Should you require any further details, please feel free to reach out.

**Vinicius Fernandes**

**Director / General Manager**  
Sultrade Shipping Agency

Phone: +55 53 3235.3500  
Mobile: +55 53 999.756.901

[ceo@sultradeagency.com](mailto:ceo@sultradeagency.com)

[www.sultradeagency.com](http://www.sultradeagency.com)



---

**De:** Sultrade - Vinicius Fernandes

**Enviadas:** Terça-feira, 18 de Março de 2025 16:41

**Para:** [operations@tms-bulkers.com](mailto:operations@tms-bulkers.com)

**Cc:** [gcl@gcl.gr](mailto:gcl@gcl.gr); Evi Rozaki; [ceo@sultradeagency.com](mailto:ceo@sultradeagency.com)

**Assunto:** SULTRADE VISIT - OWNER'S AGENCY IN BRAZIL - TMS BULKERS LTD. -

To: TMS Bulkera LTD.

Cc: GCL Marine Solutiona.

Fm: Sultrade Shipping Agency.

Dear Capt. Perdikouria.  
Good Day!

Initially, we'd like to thank you for receiving once again Sultrade and GCL at your premises. It was our pleasure to visit **TMS**.

We have attached some usefull materials from Brazil which we mentioned during our meeting.

**SPARE PARTS INSTRUCTIONS AT MAIN BRAZILIAN PORTS:**

Sultrade is specialized on Spare Parts clearance and timely delivery demands at any Brazilian port.

As soon as forwarding instructions are received by our Operations Team, we guarantee safe delivery on board, between 1 and 2 working DAYS after shipments' arrival at the instructed Brazilian airport.

See attached forwarding instructions for the main Brazilian ports.

**DISPOSAL FACILITIES / BREAKDOWN COSTS:**

Please find attached DISPOSAL FACILITIES STANDARD COSTS at main Brazilian ports.

It's a Brazilian Coast study made by our Researching Dept. to be shared with our Worldwide clients.

**CREW CHANGE RESTRICTIONS:**

Please find attached crew change restrictions for main Brazilian ports.

**QUOTATIONS FOR K9 AND UWI:**

Considering that federal police in Brazil has intensified the investigations on International drug trafficking in Brazilian ports, some cases have been found and reported by the media. This subject has been discussed in most of the meetings lately. We have provided a file with breakdown restrictions and costs for inspections at Brazilian main ports. See attached.

Hope it could help the Team and we remain at your orders for any assistance at Brazilian Ports.

Kind Regards,

**Vinicius Fernandes**

**Director / General Manager**  
Sultrade Shipping Agency

Phone: +55 53 3235.3500  
Mobile: +55 53 999.756.901

[ceo@sultradeagency.com](mailto:ceo@sultradeagency.com)

[www.sultradeagency.com](http://www.sultradeagency.com)

